Stage I Validation:

Proposal must be complete and compliant in format and content with instructions in the RFP. Vendors must have addressed RFP Bonding requirements and each mandatory specification in Section VII: Technical Specifications.

Vendors must pass Stage I Validation to proceed to Stage II Evaluation.

Stage II Reference Checks:

Validate Reference of Prime Contractor	Pass/Fail
Validate References of Project Manager	Pass/Fail
Project Manager's Work with Sub-Contractors	Pass/Fail
Validate References of Sub-Contractors	Pass/Fail

Failure to meet required reference criteria may subject Vendor's proposal to disqualification.

Stage III Functional, Technical, and Vendor/Sub-Contractor Qualifications:

Proposal must meet or exceed 80% of the requirements in the non-cost evaluation areas to proceed to the cost evaluation (i.e. a minimum of 36 out of 50 non-cost points).

Stage IV Cost Evaluation:

RFP 3603 Evaluation Points

Description	Possible Points
1. Lease Cost	15 Points
2. Lease Purchase Cost	15 Points
3. Build to Own Cost	20 Points
4. Functional/Technical Specifications	10 Points
5. Project Manager & Subcontractor Experience*	25 Points
6. Prime Vendor Qualifications*	15 Points
Total Points	100 Points
Value-Add**	5 Points
Maximum Possible Points	105 Points

^{*}Relevant experience of Prime Vendor, Project Manager, and Subcontractors will be evaluated against RFP experience requirements.

^{**}Value-Add is defined as product(s) or service(s), exclusive of the stated functional and technical requirements and provided to the State at no additional charge, which, in the sole judgment of the State, provide both benefit and value to the State significant enough to distinguish the proposal and merit the award of additional points. A Value-Add rating between 0 and 5 may be assigned based on the assessment of the selection committee. These points will be added to the total score.